



FGCU

FOUNDATION ANNUAL REPORT 2004-2005



The success of Florida Gulf Coast University (FGCU) can be attributed to many key ingredients, including the generous support provided by friends, businesses, organizations, and foundations. The 2004-05 year was remarkable, with \$28 million in private funding raised to support access to higher education through FGCU.

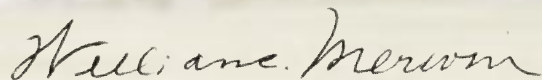
Our outstanding fundraising accomplishments enabled us to set even higher the goal for our *Dedicated to Greatness* capital campaign. With more than \$180 million raised during the past six years, we have extended the campaign's goal to \$200 million. I am confident we will reach this goal and likely exceed it because donors make gifts to winners – and FGCU is a great success as Southwest Florida's comprehensive University.

The State of Florida and the Florida Legislature have provided important funding for our University during these critical start-up years. To complement this necessary state funding, we have raised significant private funds through the FGCU Foundation in order to climb higher and faster as we grow the University.

Take a walk around the FGCU campus, and you will see the tangible benefits of these private funds that support our students, faculty, staff and community. Our campus has privately funded buildings, academic degree programs, student scholarships and other programs that simply would not be here today if not for the generosity of our supporters. There are other tangible benefits as well – individuals whose lives are being changed for the better because they were given an opportunity to earn an FGCU degree to enhance their personal and professional lives.

On behalf of the University, let me thank the FGCU Foundation Board of Directors for its leadership in fundraising, the FGCU Board of Trustees for its support, and the many thousands of donors whose generous gifts are making FGCU what it is today – years ahead of its time.

Sincerely,



William C. Merwin

President

Florida Gulf Coast University

The 2004-2005 fiscal year was truly remarkable for Florida Gulf Coast University and its Foundation. The University welcomed the largest and most talented student body in its history. The Foundation received more than \$28 million in new gifts for the University.

We are proud to report that with your tremendous support, more than \$180 million has been raised toward our *Dedicated to Greatness* capital campaign goal of \$200 million. We are deeply grateful for your continued commitment to Florida Gulf Coast University, and realize that it is because of your generosity that we are able to add buildings to the campus and additional program offerings to our students — all of which are essential to the future growth and success of the entire Southwest Florida community.

As a native of Florida, I have seen dramatic progress in the evolution of our community over the last decade. Many of the positive changes in Southwest Florida have resulted from the presence of Florida Gulf Coast University. The driving force behind the success of the University is your support and the overall financial commitment of the Southwest Florida community.

Along with the FGCU Foundation Board of Directors, I thank you for your dedication to and support of this University. It is because of you that we are the University of choice for Southwest Florida.

Sincerely,



Joseph R. Catti

Chair, FGCU Foundation

2004-2005



Joseph R. Catti



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Lutkert Leadership Legacy

Since 1964 the name Lutkert has been synonymous with the dynamic business community in Southwest Florida. Naples is intimately familiar with the legacy of quality that is the hallmark of The Lutkert Companies, a leading developer of refined residential and commercial properties. It all began with the vision and business acumen of Raymond L. Lutkert more than 40 years ago and the development of Park Shore Beach.

Now, that legacy of leadership continues with a generous gift of \$5 million from Raymond L. and Beverly Lutkert. The gift will dramatically enhance the future of FGCU's College of Business and the educational experience of Southwest Florida's future business leaders. FGCU will request matching state funds, increasing the value of the gift to \$10 million. The University will use those funds – along with an additional \$8.8 million approved by the Florida legislature – to augment and enlarge construction of the College's academic facilities.

The Lutkert gift meets a critical need to accommodate FGCU's fast-growing College of Business. Currently, 1,500 students – approximately 25% of the total student population – are business majors whose classrooms and academic resources are spread out among various campus buildings. The state-of-the-art Lutkert Hall – the centerpiece of the newly named Lutkert College of Business – will change all that. The hall will span 73,000 square feet and feature \$550,000 in high-tech equipment – including a unique financial trading room to provide real-time trading connections and experience for students in investment classes.

Slated for completion in fall 2008, Lutkert Hall will be located near the front of the FGCU campus next to the planned School of Engineering building.

Mr. Lutkert, a well-known Southwest Florida developer and philanthropist, says, "Southwest Florida's business community is greatly enhanced by the presence of Florida Gulf Coast University and its dynamic College of Business. My wife, Beverly, and I recognize the great value of this higher education asset and we are pleased to provide a gift that will support and enhance FGCU's critical leadership in our region's business and economic growth."

Slated for completion in Fall 2008, the state-of-the-art Lutkert Hall will span 73,000 square feet and be located near the front of the FGCU campus next to the planned School of Engineering building.



Musing on Music

It has long been commonly accepted that the left brain controls analytical thought, while the right brain rules the emotional side of our beings. It is in the “meeting of the minds” where the full extent of our humanity is realized.

No one understands that better than Drs. E. J. Arpin and George W. Sybert. Accomplished neurosurgeons for more than 30 years, they are intimately familiar with the science of the brain. And sharing a love of chamber music, the retired Naples couple also embraces the emotional side of life.

With a substantial gift, they are providing lead funding to support the development of an elegant and comfortable lecture/music hall located at the FGCU Naples Center. The hall will seat approximately 350 persons and be designed for the community enjoyment of chamber music and other professional ensembles, as well as FGCU events related to its planned music degree program, lectures and other community offerings. Their lead gift will qualify for state matching funds. Drs. Arpin and Sybert also are committed to a significant deferred gift that will sustain the programming within this facility.

The FGCU Naples Center will provide expansion space for the University’s Renaissance Academy for lifelong learning, an “acoustically perfect” performance venue and enable FGCU to fulfill its regional education mission of offering easily accessible credit courses to Collier County residents. Dr. Arpin says the \$24 million Naples Center will be “a beautiful landmark facility that will add to the ambience of Naples.”

Dr. Arpin served as the chair of this year’s successful fundraiser for the Renaissance Academy and is a member of the FGCU Foundation Board of Directors. She also chairs the Naples Center Panel, the Board’s lead fundraising group for the Naples Center.

The couple’s demonstrated leadership in support of the academic development of the University was recognized at the President’s Celebration 2005 when they were inducted into the prestigious Order of the Majestic Eagle.



Dr. E. J. Arpin and Dr. George W. Sybert

The FGCU Naples Center will enable the University to fulfill its regional education mission.



Engineering the Future

Drs. Burt and Ruth Holmes of Naples have a vision of Florida Gulf Coast University as a national leader in science, mathematics, technology and engineering education. The Whitaker Foundation – through the guidance of its current chairman Burt Holmes (1994-present) and former chairman Ruth Holmes (1989-1993) – has repeatedly supported FGCU in major initiatives to ensure this leadership.

Evidence of the couple's deep commitment to the University and to this vision are Whitaker Hall on campus that houses science, mathematics and technology education; the Whitaker Eminent Scholar Chair in Science; and funding for the newly established biotechnology program – all areas of knowledge that are crucial to engineering a vibrant Southwest Florida in the years ahead.

Even before the University opened in 1997, long-range plans included a School of Engineering to meet the needs of both students and the future of Southwest Florida's economic development.

In 2004, The Whitaker Foundation (which supports projects that integrate engineering with biomedical research, with an emphasis on establishing biomedical engineering centers at universities) once again stepped forward with a \$5 million gift to build a state-of-the-art engineering building on campus.

The gift has been matched with an additional \$5 million from the state, bringing the total for the project to \$10 million. This gift clearly defines The Whitaker Foundation as the eminent founder of this important University program.

The University's engineering program was launched in the fall, when FGCU enrolled its inaugural class of almost 100 engineering students, surpassing projections fourfold. Three disciplines – bioengineering, environmental engineering and civil engineering – comprise the first offerings of the new program. The School of Engineering is projected to have more than 300 students by the end of the decade.



Drs. Ruth and Burt Holmes

The couple's leadership has established The Whitaker Foundation as the eminent founder of the University's engineering program.



Building Bridges to Success

“There’s a difference between success and failure,” Donald Manchester is fond of saying, “and the bridge is education.” With those well-earned words of wisdom – combined with a heartfelt suggestion from his late, beloved wife, Elizabeth – the couple has established the largest scholarship fund in the history of FGCU.

The Donald and Elizabeth Manchester Scholarship Fund will provide an educational bridge for future generations of Southwest Florida students who have demonstrated a commitment to succeed in the classroom, but are in need of financial assistance to pursue their academic dreams.

The Manchesters met 65 years ago at the Community Church Sunday Night Young People’s Club in Snyder, New York. Married as World War II loomed, they started a family in Buffalo. There, Mr. Manchester went to work for Bell Aircraft writing technical flight and service manuals for the first jet aircraft ever made in America. After Bell Aircraft, life often found him traveling extensively as a representative of the Wurlitzer Company, Chicago Musical Instruments, and the Baldwin Piano Company.

Family and friends warmly remember Mrs. Manchester as a loving and giving person. As the oldest of three children, she helped raise her younger brother and sister after their father died at a very young age, leaving their mother to earn the family’s way as a pianist during some trying times.

Mr. Manchester says Elizabeth was the philanthropist of the family. She recognized how the opportunities in their lives resulted in good fortune and wanted others to have the same chance to prove themselves. Mr. Manchester says, “She always gave to charities, and one day she said, ‘let’s leave some money to send needy and capable kids to college.’” With their own grown children successful and secure, and recalling his own need of help while he attended the University of Michigan, Mr. Manchester agreed.

After more than 60 years of living their dreams together, the Manchesters have now established a lasting legacy that will allow dedicated FGCU students to pursue their educational dreams and create legacies of their own.



Donald and Elizabeth Manchester

“There’s a difference between success and failure, and the bridge is education.”

—Donald Manchester



Reading: The Linchpin of Learning

Reading is the linchpin of learning. Research shows that children who enter kindergarten with limited literacy skills are more likely to develop ongoing reading difficulties and do poorly in school throughout their lives. In fact, they may never catch up to kids who enter kindergarten with solid literacy skills.

Thanks to a grant of \$750,000 from the Naples Children and Education Foundation (NCEF), FGCU is now in the second year of a program to boost early literacy skills among at-risk kids. NCEF provided the same level of funding to support last year's program.

NCEF distributes proceeds from its hugely successful Naples Winter Wine Festival to children's causes. Since its founding five years ago, the kid-friendly Foundation has raised more than \$26.5 million.

One of those urgent causes is child early literacy. Southwest Florida is home to children who face uncertain futures because of poor early literacy skills. Supported by NCEF, the FGCU/Collier County Early Literacy and Reading Partnership for Educational Success Project focuses on children ages 3 to 6. The program is designed to improve the fundamental early literacy skills in these preschoolers as it sets the stage for reading success in elementary school and throughout the children's lives.

Measurable improvement in early reading readiness has been documented among children using the Early Literacy and Learning Model (ELLM) curriculum, which is currently implemented at Fun Time Child Development Center, Head Start, and in early education and preschool locations in Collier County.

The program has a three-part approach: providing support for students in the classroom, promoting family participation in the children's reading efforts at home, and professional development support for teachers who work directly with young, at-risk students.

A vital part of ELLM is educating parents and other caregivers about the importance of their young students developing sound reading skills and creating a home environment that encourages reading – laying the foundation for the future success of Southwest Florida's youngest citizens.

Thanks to a grant from the Naples Children and Education Foundation, FGCU is now in the second year of a program to boost early literacy skills among at-risk kids. This sets the stage for reading success in elementary school and throughout the children's lives.





Swanson Stadium a Home Run

A towering home run is a surefire way to get the crowd cheering. Duane and Cookie Swanson know all about home runs – not swinging a bat standing in the field of play, but providing the funding to construct everything *around* the field of play.

For the Eagles, a cheering crowd in April marked the dedication of Swanson Baseball Stadium. Thanks to the Swanson's financial support, FGCU now has one of the nation's finest Division II baseball and softball complexes and resources that are invaluable for bolstering the Eagles' national stature and recruiting top student-athletes.

Off the field of play, providing scholarship support for student-athletes is also important to the Swansons, who have established the Swanson Family Scholarship Fund. The new scholarship funding doubled the amount that was previously available for baseball scholarships.

The longtime residents of Ft. Myers are the owners of Raymond Building Supply and have supported a range of worthy causes throughout Southwest Florida for many years. Mr. Swanson is a founding board member of the Hillmyer-Tremont Student Athlete Foundation, which helps FGCU attract and assist deserving FGCU student athletes through scholarship support.

FGCU student-athletes are benefiting off the field from the Swanson Family Scholarship Fund, which provides scholarship support.



Duane and Cookie Swanson with the Eagles at Swanson Stadium.



FGCU now has one of the nation's finest Division II baseball and softball complexes.



Motivating Minds

Whether funding an international internship program that transports FGCU students to learning opportunities far from campus, or providing crucial scholarship support for the rigors of the classroom, Dr. and Mrs. Michael Meftah have a history of opening new worlds to students.

With a gift of \$143,000, the Meftah Scholarship Foundation has completed funding of a newly endowed scholarship to provide financial assistance to deserving FGCU undergraduate students. The gift qualifies for a 50 percent match from the state, raising the total endowment to \$214,500.

This latest gift continues a legacy of support the Meftahs have provided FGCU. It all began with a project near and dear to their hearts: the Tarbat Discovery Centre in Portmahomack, Scotland. They funded a program to provide FGCU students extraordinary internship experiences at an ancient archaeological excavation site sponsored by the Centre.

Witnessing the students' hands-on excitement in discovering new knowledge motivated them to formalize the Meftah International Internship Program, which gives students the chance to apply classroom knowledge to real-world learning experiences abroad.

Although this new scholarship fund will keep FGCU students closer to home, they will still be able to experience the joy of learning and the rewards that await the pursuit of knowledge. Call it a journey of the mind.



Dr. and Mrs. Michael Meftah and Meftah Scholarship recipient Amber (Wynn) Emerine, Class of 2003.

Pioneering Spirit

Pioneer. The very word conjures visions of hardy trailblazers forging new paths. The late Mabel R. Keys fit that vision to a tee, living her life as a pioneer in many ways. A South-west Florida original, she was passionate about her birthplace of Charlotte County and about supporting education.

Those combined passions inspired her to establish the Mabel and Arnold Keys Memorial Scholarship Endowed Fund with a gift of \$128,000 – \$100,000 of which will fund scholarships for FGCU students from Charlotte County. The endowed fund will receive a state match of \$50,000, raising the value of the scholarship portion of the gift to \$150,000.

Born in Punta Gorda in 1912, she attended Halton (now Tampa) Business College at a time when very few women chose to enter that male-dominated world. But personal representative Donald Ashley remembers that Ms. Keys was ahead of her time, “For a woman to go to business school at that time was quite a feat!” he says.

She found her greatest joys in the people around her. Lifetime friend Jane Watson says, “Ms. Keys was a great lady and a very caring person. She wanted everyone to have an education.” Thanks to her vision and generosity, generations of students will have a chance to pioneer new intellectual frontiers and perhaps become trailblazers of a different sort.



Mabel R. Keys



Developing a Winning Team

As the former owner of the Cleveland Indians, Richard E. Jacobs, chairman and C.E.O. of The Richard E. Jacobs Group, knows how to create a winner. Under his leadership, the Indians became one of Major League Baseball's most admired powerhouse teams, winning two American League Pennants and six Central Division Championships.

Now, with a gift of land valued in excess of \$100,000, Mr. Jacobs and his company are supporting FGCU in its quest to continue its winning ways. The gift will help enhance the development of key programs and curriculum initiatives at the University.

The Richard E. Jacobs Group is one of the nation's oldest and most respected owners, developers, and managers of commercial real estate and is the developer of the regional Gulf Coast Town Center on Ben Hill Griffin Parkway near the FGCU campus. Founded in 1955 by Mr. Jacobs and his late brother, David H. Jacobs, the company was among the early pioneers in the development of major enclosed regional shopping malls across America. Today, The Richard E. Jacobs Group remains as a very active commercial real estate company.

Such a track record of success – from building winning baseball teams to successful shopping centers – is The Richard E. Jacobs Group's way of simply doing business. Now the company's gift will help provide the necessary support to expand educational resources at FGCU, enhancing the University's ability to continue producing winners in the classroom.



The Richard E. Jacobs Group Vice President of Design & Construction Thomas P. Schmitz (left) and FGCU President William C. Merwin.

Nature and Nurture

Nature or nurture? When it comes to young minds, it often takes a little of both. Planting intellectual seeds to stimulate interest in the sciences is the concept behind an FGCU program to immerse local middle school students in a variety of scientific disciplines.

Supported by a \$100,000 gift from Dr. Jonathan and Barbara Daitch and Advanced Pain Management Specialists of Fort Myers, the Daitch Family Summer Research Opportunity Fund will enable local students to have hands-on exploration in scientific research projects, discussions, and demonstrations. Affiliated with the Thomas Alva Edison Kiwanis Science and Engineering Fair, the program enables students to explore physical sciences at FGCU, including chemistry, physics, geology and environmental science as well as microbiology, molecular and cellular studies.

The Daitch family has a history of involvement at FGCU as well as community support throughout the area. Mrs. Barbara Daitch, one of the University's first MBA graduates in 1999, says: "We strongly believe educational support is a way to honor our community and encourage growing minds. FGCU is an exceptional organization to facilitate this type of program."

Biology teaches us that the mightiest of oaks begin from the smallest of seeds. This program holds great promise for nurturing young scientific minds of Southwest Florida. Perhaps a young Edison is waiting in the wings!



Dr. Jonathan and Barbara Daitch



Walk is to Talk...As Run is to Read

Just as children must learn to walk before they can run, they must also master the skills of verbal language before they can begin to read. In fact, verbal mastery is the first step on the road to successful reading.

A unique program for at-risk kids that is designed to help them with that first crucial step is now a reality, thanks to a gift of \$100,000 from The Stranahan Foundation.

The Skill-Based Educational Experiences Delivery System (SEEDS) matches pre-K children with mentors who are trained and who have specifically designed activities and materials to help these kids learn the building blocks of language.

Established in 26 classrooms, SEEDS is a component of the FGCU/Collier County Early Literacy and Reading Partnership for Educational Success Project, which teaches pre-literacy skills to at-risk children ages three to five.



The SEEDS Program is designed to help at-risk kids master the verbal skills they need to prepare for reading.

Inspiration Meets Education

Inspiration often arrives as a twist of fate. A twist that can perhaps change the world – either on a grand human scale or one life at a time. Margaret and Peter Sulick of Naples have been moved by two such events, the most recent resulting in a \$100,000 gift to establish the Margaret and Peter Sulick Endowed Scholarship Fund.

With many personal ties to New York, the Sulicks' commitment to education arose from the smoldering ruins of the 9/11 terrorist attacks. Following the tragedy, they established a significant scholarship fund to support the children of the firefighters, police officers and medical technicians who perished while helping others.

Closer to home, that expression of commitment to education resulted in Mr. Sulick meeting need-based students at the President's Scholarship Luncheon. Impressed with the students' dedication to earning their degrees, the Sulicks were inspired to establish their scholarship.

Receiving a \$50,000 match from the state, the scholarship fund will benefit students who possess the ability to succeed academically but lack the financial resources to attend the University.

Treasurer of the FGCU Foundation, Mr. Sulick is an entrepreneur with an extensive background in building media and technology companies, including 25 years of executive experience in those fields.



University students have plenty to smile about, thanks to the Margaret and Peter Sulick Scholarship Fund.



Alumni Association on the Move

Florida Gulf Coast University alumni embody the ideals and aspirations of their alma mater through the leadership they provide and the impact they make in their communities.

Established in November of 2003, the FGCU Alumni Association had a busy and productive year as they continued to strengthen relationships and create connections to the University among the growing alumni body, which now numbers approximately 5,000. In order to sharpen their focus – and working in conjunction with the University’s strategic planning process – they developed a strategic plan to guide their growth over the next three years. A vital part of their planning efforts included revising the mission statement to more closely reflect the scope of the Association:

“The FGCU Alumni Association is committed to building an enduring relationship between alumni and the University community through enriching programs, pride, achievement, and the encouragement of alumni involvement including contributions of time, talent, and financial support to the University.”

An important aspect of the Association’s support of the University’s educational mission is assisting current students. The Alumni Association is proud to announce that they successfully raised the funding needed to endow the first Alumni Association scholarship.

Additionally, the inaugural chair of the Alumni Association, Dr. John Little, along with his wife Veora, further demonstrated their leadership commitment by personally endowing a scholarship.

The Veora and John R. Little Alumni Scholarship fund will be earmarked for students in the field of health care. Dr. Little completed his term as Alumni Association chair this year, but will remain on the Foundation Board for a four-year term.

Working to keep alumni engaged with FGCU, the Association continued to provide a busy calendar of activities, featuring career development workshops and campus events, including hosting alumni gatherings at Alico Arena during basketball games. In addition, the FGCU alumni publication and alumni newsletters continued to keep alumni up to date with the University.



(From left) Collin Little with parents Dr. John R. and Veora, and FGCU President William C. Merwin.

The Alumni Association successfully raised the funding needed to endow the first Alumni Association scholarship.





The Eagle tennis teams took part in fundraising events at Bonita Bay and Bay Colony.

Eye on Eagle Athletics

Private financial support is crucial to the ongoing development of the FGCU athletics program. This year had many highlights, as the Eagles continued to build momentum and a top-quality experience for the University’s student-athletes.

In only its second year, members of the Eagle Booster Club contributed more than \$40,000 in support of the University’s intercollegiate athletics. The gifts provided key funding for both scholarships and operations, as the Booster Club built on its track record of strong support for the athletics program.

Not surprisingly, Southwest Florida has many connections to the world of professional golf, which results in outstanding golf tournament fundraising opportunities. These provide FGCU with great regional visibility, as well as valuable sponsorship venues for the local business community.

Hosted by PGA golf ace Peter Jacobsen, the Lexus Invitational drew 11 NCAA Division I teams to Southwest Florida to participate in a college golf tournament with the Eagles. The event was a community hit, and Peter and Jan Jacobsen made a generous gift of \$10,000 to support the Eagles.

PGA golf pro Paul Azinger – a good friend and student of FGCU golf coach Dr. Jim Suttie – hosted a golf tournament in the fall. A number of local PGA pros joined in to support the event, which raised \$14,000 for FGCU athletics and the men’s golf program.

The fairways of Southwest Florida also provided the backdrop for a successful golf tournament to benefit the men’s basketball program. Stoneybrook Golf Course and S&S Management graciously co-hosted the second annual Men’s Basketball Tournament, which has raised more than \$8,000 in support of the program.

The tennis program also served up a winner, with the men’s and women’s tennis teams participating in fundraising events at Bonita Bay and Bay Colony, generating more than \$10,000 to support FGCU tennis scholarships and other program needs.

Finally, the Annual Caloosa Catch and Release Fishing Tournament once again named FGCU’s Athletics Scholarship Fund as a recipient of proceeds from the event. Over the past four years, this popular fishing tournament in the renowned fishing waters of Southwest Florida has provided the University athletics program more than \$200,000 in scholarships.



The Eagle Booster Club contributed more than \$40,000 in support of the University’s men’s and women’s athletics programs.



Planned Giving

It takes more than enthusiastic students, dedicated faculty, and committed staff to continue to build Florida Gulf Coast University as a center of academic excellence. Equally important are members of the community whose time and talent are so integral to the ongoing development of FGCU.

Special thanks are extended to the members of the **Planned Giving Advisory Committee** for their voluntary service to the Office of Planned Giving. As leading experts in estate planning, wills, trusts, investments, tax law, and accounting, members provide valuable advice to the development staff for the advancement of the University.

- Mr. Leo Boisvert - UBS Financial Services, Inc.
- Mr. Bradley K. Clark - McDonald Financial Group
- Mr. Joseph B. Cox - Cox and Nici
- Ms. Grace Gutierrez - Henderson, Franklin, Starnes & Holt
- Mr. William N. Horowitz - Cummings & Lockwood
- Ms. Kimberly L. Johnson - Quarles & Brady
- Mr. James E. Kerr - Law Offices of John D. Spear
- Mr. Alex S. Lambros - LPL Financial Services
- Dr. John L. Little '03 - FGCU Foundation
- Mr. Dick Riley - Northern Trust
- Mr. John W. Sheppard - Sheppard, Brett, Stewart, Hersch & Kinsey

Create a Legacy of Learning

There are many ways to support FGCU. Two of the newest programs are prestigious planned giving recognition societies, through which you can create an enduring legacy of learning for generations to come:

The Covenant Society recognizes alumni and friends who have included Florida Gulf Coast University as beneficiaries in their estate plans through generally *revocable deferred gifts*, such as wills, living trusts, life insurance policies, and qualified retirement accounts. Revocable deferred gifts provide donors with the maximum security and flexibility in estate planning.

The Heritage Society recognizes alumni and friends who have included Florida Gulf Coast University as beneficiaries in their estate plans through generally *irrevocable deferred gifts* such as charitable gift annuities, charitable remainder trusts, and retained life estates. Irrevocable deferred gifts provide donors with life income payments and/or specific tax advantages.



Planned giving strategies can provide flexible estate planning while helping aspiring FGCU students pursue their educational dreams.

Two of FGCU's newest programs are prestigious planned giving recognition societies, through which to create an enduring legacy of learning.



FGCU License Plate Campaign

Florida Gulf Coast University’s specialty license plate is a “rolling billboard” to the community helping with student recruitment and spreading a positive message about the University. In addition, sales of the plate return much needed scholarship dollars to FGCU students.



The University has set a goal of selling 1,000 FGCU plates by June 2006.

In July 2004, FGCU set a goal of selling 1,000 plates by June 2006. A campaign within the University was set in motion by marketing the plate to alumni, students, faculty and staff. In the first year of the campaign, sales rose 104 percent over the previous year. Today, 747 FGCU plates are on the road spreading the word about FGCU.

To reach the goal of selling 1,000 license plates, an additional 253 plates will need to be sold this fiscal year. The campaign targeting students, alumni, faculty and staff continues this year.

According to FGCU Foundation Executive Director Steve Magiera, “We are now asking our Southwest Florida community friends to show their support for the University and consider purchasing an FGCU plate this year. Twenty-five dollars of the purchase price will go into the student scholarship fund to help deserving students meet their educational goals.”



President's Celebration: Renaissance Village 2005

Alico Arena was magically transformed into a Renaissance Village in April as Florida Gulf Coast University, along with friends and supporters, celebrated the splendor and majesty of the 16th century Renaissance days at the 5th Annual President's Celebration.

The evening brought nearly 600 guests together to commemorate the spirit of a previous time of great change, exploration, artistic expression and a hunger for learning. For the second year, Ginn Clubs & Resorts was recognized as the Majestic Benefactor for sponsoring the event. Under the leadership of FGCU Foundation Chair and Event Chair Joseph R. Catti, the event raised \$577,000.

An official knighting ceremony inducted four new members into the prestigious Order of the Majestic Eagle. Newly inducted Sirs and Dames include: Ruth W. Holmes, Ph.D.; G. Burt Holmes, O.D.; E. Joy Arpin, M.D.; and George W. Sypert, M.D.

Attendees swayed to the music and minstrels during an evening of romance, magic, and merriment of a bygone era. Major sponsors included: Thomas & Donna Williams, 131 Group, Inc. sponsoring the Lynn Carr Preserve, Comcast, The Registry Resort & Club, Congress Jewelers, Miromar Development, Robin & Duane Stranahan, Jr., University Housing Services, Wachovia, WCI Communities, Inc. and Kraft Construction Company, Inc. A full list of event sponsors can be found on pages 38 and 39.



Drs. E. J. Arpin and George W. Sypert (front right) and Drs. Ruth and Burt Holmes are knighted into the Order of the Majestic Eagle at the President's Celebration.



Guests enjoyed the romance, magic, and merriment of a bygone era.

Founder's Cup Golf Tournament

Southwest Florida is renowned as a golfer's paradise. So what better way to enjoy the area's warm fall weather and rally around FGCU than the 13th Annual Founder's Cup Golf Tournament? The always-popular event was held in October at Mediterra, The Bonita Bay Group's elegant master-planned community in North Naples.

The Bonita Bay Group hosted the inaugural tournament in 1991, the first fundraiser for the then-unnamed University. For the third consecutive year, the golf tournament sold out with a field of 67 teams and generated \$107,400. Proceeds benefitted the University Foundation, which raises funding to enhance the scientific, educational and athletic programs that are related to the mission of the University, but are outside the scope of regular state funding.

One of the largest tournaments in the area, many volunteers from FGCU and the community added special touches of hospitality as they embodied the energy of the growing University – making the Founder's Cup Golf Tournament one of the premier golfing events in all of Southwest Florida.



The tournament sold out for the third consecutive year, with a field of 67 teams.



Chinese New Year's Celebration

People born in the Year of the Rooster are considered deep thinkers, capable, and talented. That was certainly the case with participants at FGCU's second annual Chinese New Year's Celebration that was held in February at Mediterra to benefit the University's Renaissance Academy.

Marking the Year of the Rooster in the Chinese calendar, more than 100 prominent community leaders were treated to a tempting silent auction and a magnificent banquet in the Emperor's Court as The Club at Mediterra was transformed into splendid Grand Chambers of the Forbidden City. The sumptuous gathering featured plenty of delicacies from East and West.

Guests were greeted by the charming Anchee Min, author of "Becoming Madame Mao," and other best-selling novels. She was a captivating dinner speaker who also delivered a special lecture and appeared at a book signing earlier in the day on the FGCU campus.

Under the leadership of event chairs, Dr. E. J. Arpin and Dr. George Syper, the celebration raised more than \$86,000 for the Renaissance Academy's continuing education programs, which enrich the lives of thousands throughout Southwest Florida. We extend a special thank you to the Imperial Sponsor, Northern Trust Bank, which helped make this event a grand success.



The mood was traditionally festive at the second annual Chinese New Year's Celebration at Mediterra.

President's Scholarship Luncheon

Students rarely have the opportunity to meet those whose generosity helps to make their college dreams come true. Similarly, it's not often that scholarship supporters have the chance to meet the aspiring students upon whom they are having a profound impact.

The FGCU President's Scholarship Luncheon changes all that. Now in its sixth year, the special gathering of 350 University students and donors last November at Alico Arena provided students and their benefactors just such an opportunity. Students enjoyed sharing their academic goals and personally thanking supporters who provide crucial scholarship funding, while donors took delight in meeting the students whose lives they are changing.

In addition to a delicious meal, the event included entertainment by scholarship recipients. Terry Alfaro and Dana Angelora performed an inspired duet to end the afternoon on an encouraging and uplifting note. Scholarship recipients who spoke included: Kelli-Anne Barrow, Andres Andrade, Brittany Browning and Juanita Dorado.

In the 2004-05 academic year, 308 scholarships were awarded, totaling more than \$470,000. The scholarship funds established at the FGCU Foundation have played a vital role in the growth of the University and in supporting deserving students in need of financial assistance to follow their college dreams.



Scholarship supporter Ruth Faith (right) chats with a scholarship recipient during the luncheon at Alico Arena.



Learning to Live Healthy

If living healthy is living wisely, Peter and Eleanor A. Kleist have provided an invaluable dose of good medicine with the official dedication of FGCU’s Kleist Health Education Center.

University representatives and members of the Southwest Florida community joined the Kleist family and friends in March to celebrate the opening of the facility, which was made possible through the combined \$1 million gift of the Kleists and the Peter D. and Eleanor A. Kleist Foundation. The gift was matched with \$1 million from the state, raising the total value of the gift to \$2 million.

The Center houses three teaching classrooms with theater-style seating, as well as a small auditorium to accommodate both growth in attendance and an expansion of programs. The Center also features life-size displays, dynamic models and multimedia presentations to demonstrate good health habits and nutrition to children, teens and adults. Expanding its reach to all of Southwest Florida, the Center is wired to the FGCU Broadcast Building, giving it the ability to broadcast programs to K-12 classrooms in outlying areas.

“The FGCU Kleist Health Education Center is the only one of its kind in Florida,” executive director Kathryn Kleist says. “It is designed to help participants of all ages learn to live a healthier lifestyle and to show that learning about health is fun.”



Peter and Eleanor Kleist share a moment during the opening of the Kleist Health Education Center.

FGCU FOUNDATION ANNUAL REPORT 04/05 - PAGE 22 -

Wondrous Wanderlust

It’s not surprising that Southwest Florida’s resort industry knows how to draw a record crowd. Featuring exquisite auctions and a host of epicurean delights prepared by chefs from nine of the area’s leading resorts, the 2005 Wanderlust fundraising gala generated a record \$210,000 for FGCU’s Resort & Hospitality Management (R&HM) degree program in April.

Held at the Hyatt Regency Coconut Point Resort & Spa, the 16th annual event attracted more than 600 guests who bid on live auction and silent auction travel, spa and sporting packages. Three presenting sponsors – American Express, Fifth Third Bank and Source Interlink Companies – and more than 50 major sponsors supported the event. Sanibel Harbour Resort & Spa received the Wanderlust Outstanding Patron Tribute Award for its generous financial support of the R&HM program and its commitment to student teaching, internships and mentoring.

“Every major hotel and resort in Collier and Lee counties and many other area businesses joined together to make Wanderlust a truly extraordinary event,” says Dr. Sherie Brezina, director of FGCU’s Resort & Hospitality Management program. “Some 30 of our 180 students were volunteers at Wanderlust, and they were absolutely amazed at the magnitude of the event and the generosity of the guests.”



Gala attendees took their chances on a world of silent auction items.





FLORIDA GULF COAST UNIVERSITY FOUNDATION, INC.

Balance Sheet

June 30, 2005

ASSETS

CURRENT ASSETS

Cash and cash equivalents	\$ 12,400,308
Interest receivable	121,174
Accounts receivable	3,645
Pledges receivable, current	1,979,376
Due from the State of Florida - Matching Gifts Program	2,631,921
Total current assets	<u>17,136,424</u>

NONCURRENT ASSETS

Investments	493,323
Restricted investments	28,176,473
Pledges receivable	1,991,950
Due from the State of Florida - Matching Gifts Program	100,000
Other real estate	581,788
Capital assets, net	3,533,441
Total noncurrent assets	<u>34,876,975</u>

Total assets \$ 52,013,399

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

Accounts payable	\$ 130,296
Deferred revenue	55,994
Gift annuities payable, current portion	28,240
Total current liabilities	<u>214,530</u>

NONCURRENT LIABILITIES

Deferred revenue	25,976
Due to others	180,646
Gift annuities payable	171,095
Total noncurrent liabilities	<u>377,717</u>
Total liabilities	<u>592,247</u>

NET ASSETS

Invested in capital assets, net of related debt	3,533,441
Restricted	
Restricted by donors - expendable	21,317,545
Permanent endowments - nonexpendable	25,784,577
Unrestricted	785,589
Total net assets	<u>51,421,152</u>

Total liabilities and net assets \$ 52,013,399

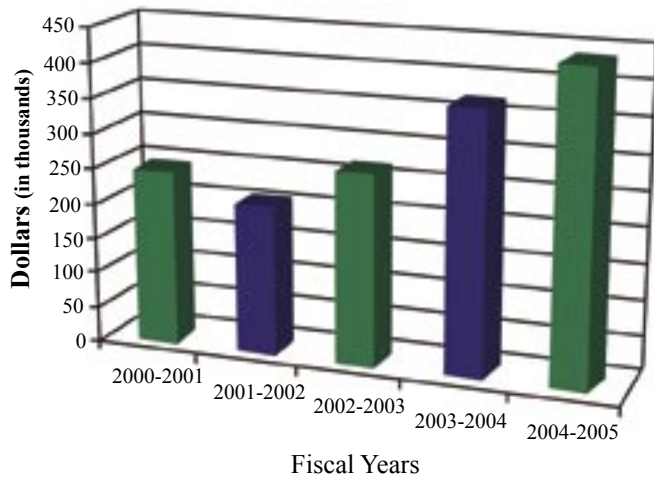


FLORIDA GULF COAST UNIVERSITY FOUNDATION, INC.
Statement of Revenues, Expenses and Changes in Net Assets For the Year Ended June 30, 2005

OPERATING REVENUES	
Contributions	10,551,601
Rental income and other	1,115,721
Total operating revenue	<u>11,667,322</u>
OPERATING EXPENSES	
Program services	
Program fees	4,095,198
Scholarships	441,779
University support	2,475,305
General and administrative expenses	1,169,783
	<u>8,182,065</u>
Other expenses:	
Interest	157,469
Depreciation	13,326
	<u>170,795</u>
Total operating expenses	<u>8,352,860</u>
Operating income	<u>3,314,462</u>
NONOPERATING REVENUES	
Interest and dividends	1,456,890
Net appreciation in investments	535,230
Total nonoperating revenues	<u>1,992,120</u>
Income before capital additions	<u>5,306,582</u>
CAPITAL ADDITIONS	
Contributions to endowments	701,865
State matching funds	171,550
Total capital additions	<u>873,415</u>
Increase in net assets	6,179,997
NET ASSETS, beginning of year	<u>45,241,155</u>
NET ASSETS, end of year	<u>\$ 51,421,152</u>



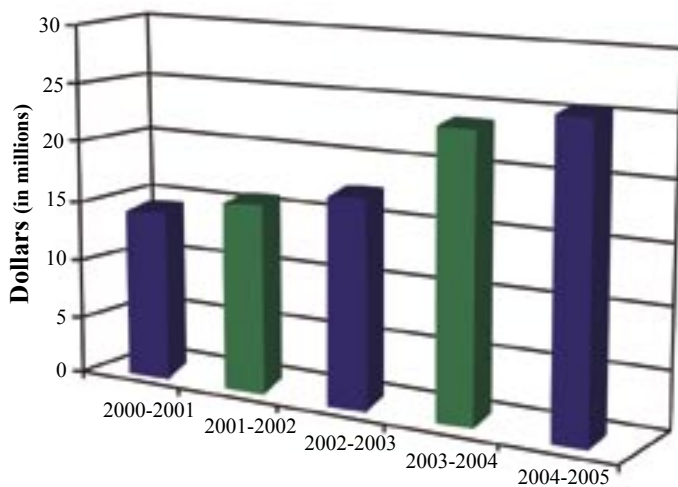
Scholarships Issued by the Foundation
(past 5 years)



Scholarships Issued by the Foundation over the past five years:

Fiscal Year	2004-2005	441,779
Fiscal Year	2003-2004	373,690
Fiscal Year	2002-2003	278,665
Fiscal Year	2001-2002	218,632
Fiscal Year	2000-2001	252,418

Growth of the Endowment
(past 5 years)

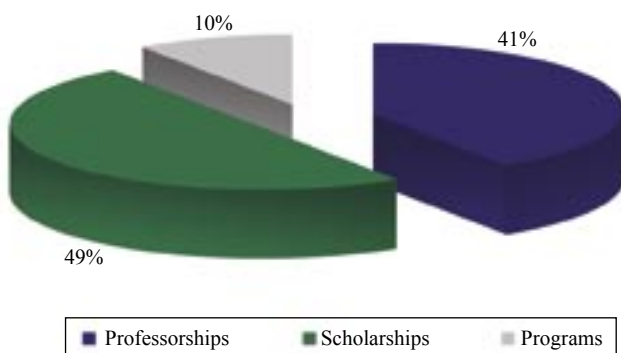


Growth of the Endowment over the past five years:

Fiscal Year	2004-2005	25,651,506
Fiscal Year	2003-2004	23,762,722
Fiscal Year	2002-2003	17,444,474
Fiscal Year	2001-2003	15,998,630
Fiscal Year	2000-2001	14,293,411

Despite market losses in 2001 and 2003, the Foundation has been able to grow the endowments with current earnings and additional contributions.

Endowment
(as of June 30, 2005)



Breakdown of the Endowment Fund as of June 30, 2005

Professorships	10,580,863	41.25%
Scholarships	12,406,292	48.36%
Programs	2,664,351	10.39%
	25,651,506	100.00%

The Foundation's cost to raise a dollar during the 2004-2005 fiscal year was 5.3 cents.



Endowment funds are established with a minimum gift of \$10,000. Endowed funds carry on in perpetuity, generating income for scholarships, professorships or programs.

ENDOWED EMINENT SCHOLAR CHAIRS	Blue Cross and Blue Shield of Florida Nursing Scholarship Fund	Jack and Betty Conner Fellowship Fund
Alico Corporation Chair in Financial Management & Planning – In Honor of Ben Hill Griffin, III	Bonita Springs Area Chamber of Commerce Scholarship Fund ¹	Alan and Selma Cooper Endowed Scholarship Fund – In Memory of James Francis Cooper ¹
Alico Corporation Chair in Market Development & Analysis – In Honor of Dr. W. Bernard Lester	The Brooks Foundation Endowed Scholarship Fund	Coopers & Lybrand Endowed Scholarship Fund
Alico Corporation Chair in Operations Management & Strategy – In Honor of Ben Hill Griffin, Jr.	The Mrs. Bunny Foundation Scholarship Fund ¹	Udaya N. and Ira R. Dash Scholarship Fund ¹
Eminent Scholar, Moorings Park Chair in Managerial Accounting – In Honor of Alan Korest	Jackson Burgess Endowed Scholarship Fund	Betty Ann Denholtz Memorial Scholarship Fund ¹
Uncommon Friends Chair of Ethics Southwest Florida	The Zelda Butler Memorial Scholarship Fund	Ruth L. Faith Endowed Scholarship Fund for Women in Mathematics
Endowed Chair of Nursing	The Caloosahatchee Chapter of the National Society of the Daughters of the American Revolution	The FGCU Alumni Association Scholarship Fund
Whitaker Eminent Scholar Chair in Science	Endowed Scholarship Fund	Paul and Aline Flynn Scholarship Fund
	Ruth M. and Cleveland L. Campbell Engineering Scholarship Fund ¹	Fort Myers Women’s Network Endowed Scholarship Fund ¹
ENDOWED PROFESSORSHIPS	Cape Coral Rotary Foundation Endowed Scholarship Fund ¹	Golden Apple Teacher Recognition Program™ Scholarship Fund
The Dr. Edith Potter Deats Professorship in Nursing	E. Odell Carlton and Golda Carlton Scholarship Fund ¹	Graduate Business Association Endowed Scholarship Fund
The W. Thomas Howard Endowed Professorship in Business	Centex Rooney Construction Company, Inc. Endowed Scholarship Fund	Marvin and Helene Gralnick Scholarship Fund ¹
ENDOWED SCHOLARSHIP FUNDS	Charlotte County Foundation Endowed Scholarship Fund ¹	Greater Fort Myers Chamber of Commerce Scholarship Fund ¹
Alico, Inc. Scholarship Fund	Charlotte Regional Medical Center Scholarship Fund ¹	Carole Green Endowed Nursing Scholarship Fund ¹
Alico, Inc. Scholarship Fund ¹	Coastal Village Endowed Scholarship Fund	John and Dorothy Guigon Endowed Scholarship Fund ¹
American Association of University Women Endowed Scholarship Fund ¹	Brian and Denise Cobb Endowed Scholarship Fund	Harvard Jolly Architects Endowed Scholarship Fund ¹
Anonymous Scholarship Fund ¹	College Club Apartments Endowed Scholarship Fund	Florence Hecht Endowed Scholarship Fund
Bank of America Endowed Scholarship Fund	Barron and Dana Collier Scholarship Fund	Dr. Denise Heinemann Nursing Scholarship Fund ¹
Bank of America Florida’s Community Scholars Program	Gregory and Angela Valvo Collins Endowed Scholarship Fund	Henderson, Franklin, Starnes & Holt, P.A. Scholarship Fund ¹
Corporal Alfredo Baños Scholarship Fund ¹	Colonial Bank Endowed Scholarship Fund	Barbara and Joe Marlin Hilliard Scholarship Fund
William and Kathryn Beeken Scholarship Fund ¹	Community Health Association Scholarship Fund ¹	Joe A. and “Tippy” Hilliard Scholarship Fund
Jean S. Benson Scholarship Fund ¹	Jack and Betty Conner Endowed Scholarship Fund ¹	Hillmyer-Tremont Endowed Scholarship Fund ¹
August and Elizabeth Beran Family Scholarship Fund ¹		
Bickel Family Scholarship Fund – In Memory of Jean M. Bickel		

¹ State of Florida Ethics in Business Scholarship Program



Hispanic Council of Southwest Florida Endowed Scholarship Fund – In Memory of Mary Giglia Johnson ¹ Ruth and Burt Holmes Endowed Scholarship Fund ¹ David and Beth Howard Tennis Management Program Endowed Scholarship Fund Mary Frances Howard Nursing Scholarship Fund ¹ W. Thomas Howard/Gannett Foundation Scholarship Fund Muriel K. Hudson Endowed Nursing Scholarship Fund William J. and Lillian S. Hudson Endowed Scholarship Fund Idelson Family Endowed Scholarship Fund India Association of Fort Myers, Inc. Scholarship Fund Johnson Engineering Endowed Scholarship Fund Melissa C. Johnson Nursing Scholarship Fund Dr. Melvyn J. Katzen Endowed Scholarship Fund ¹ Pop and Marj Kelly Scholarship Fund Kelly Foundation Scholarship Fund ¹ Mabel and Arnold Keys Memorial Endowed Scholarship Fund Kiwanis Club of Lehigh Acres Endowed Scholarship Fund ¹ Klein Family Scholarship Fund – In Memory of Viola Odenheimer ¹ John Kontinos Endowed Scholarship Fund The Kraft Construction Company Scholarship Fund ¹ Laboda Family Endowed Scholarship Fund ¹ Lambros Family Scholarship Fund ¹ Sanford Lawton, Jr. Endowed Scholarship Fund Silver Anniversary/Lee County Electric Cooperative Inc. Endowed Scholarship Fund	Lee Memorial Health System Endowed Scholarship Fund Lehigh Acres Public Library Association, Inc. Scholarship Fund ¹ Veora and John R. Little Alumni Scholarship Endowed Fund Professor and Mrs. E. L. Lord Endowed Scholarship Fund – Given by Richard W. and Esther A. Shaughnessy Dorothea Low Endowed Scholarship Fund – In Memory of George E. Low ¹ Scott Howard Malnak Memorial Scholarship Fund ¹ Meftah Foundation Fund Meftah Scholarship Foundation Fund ¹ Edward R. Melton Scholarship Fund William C. and Debra L. Merwin Scholarship Fund for Leadership Development Miromar Endowed Scholarship Fund ¹ Moorings Park Foundation Scholarship Fund at FGCU Moseley Title Foundation Endowed Scholarship Fund Munters Corporation Endowed Scholarship Fund Naples Women in Transition Scholarship Fund ¹ Newman Oil Scholarship Fund News-Press Publishing Company Scholarship Fund Occupational Therapy Advisory Council Endowed Scholarship Fund ¹ Charleen Belcher Olliff Endowed Scholarship Fund Oswald, Trippe & Company, Inc. Endowed Scholarship Fund ¹ The Thelma B. and Edwin M. Oulton Scholarship Fund Owen-Ames-Kimball Company Endowed Scholarship Fund Jane Foster and C. B. Pate Scholarship Fund Periwinkle Garden Club Scholarship Fund	The Chesley Perry Endowed Scholarship Fund/ Fort Myers Campus Phi Beta Kappa Association of Southwest Florida Endowed Scholarship Fund John E. and Aliese Price Foundation Scholarship Fund Real Estate Investment Society Endowed Scholarship Fund ¹ SW Florida RIMS Chapter Scholarship Fund ¹ Riverwoods Plantation Endowed Scholarship Fund ¹ Joyce and Emory H. Rogaski Endowed Scholarship Fund ¹ Joyce Rogaski Graduate Fund Rotary Club of Sanibel-Captiva Endowed Scholarship Fund – In Memory of William Angst ¹ Rotary Foundation of Fort Myers South Endowed Scholarship Fund ¹ Douglas R. St. Cerny Endowed Scholarship Fund ¹ George Sanders, Jr. Endowed Scholarship Fund Schultz Chaipel & Co. Scholarship Fund ¹ Schwab Ready Mix Endowed Scholarship Fund Scripps Howard Foundation Scholarship ¹ George M. and Mabel H. Slocum Foundation Endowed Scholarship Fund ¹ William and Joan Slocum Academic Scholarship Fund Grace Johnston Sneckenberger Endowed Scholarship Fund SouthTrust Bank Endowed Scholarship Fund Southwest Florida Chapter, P.G.A. Endowed Scholarship Fund Emma and C. Gilbert Spies Scholarship Fund ¹ Robin and Duane Stranahan, Jr. Scholarship Fund ¹
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¹ State of Florida Ethics in Business Scholarship Program



Margaret and Peter Sulick
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Linda and Bob Taylor
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In Memory of Lucretia Nichols¹

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United Christian Giving
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Scholarship Fund #4¹

US Sugar Endowed Scholarship Fund

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Cecile Liston Wang
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Steve and Rose Wilhelm Family
Scholarship¹

Thomas and Donna Williams
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In Memory of Wilma Gestefeld

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Scholarship Fund –
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Zonta Endowed Scholarship Fund

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¹ State of Florida Ethics in Business Scholarship Program



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